

PROFESSIONAL CONSULTING ACTIVITIES

(1968 TO PRESENT)

Professor Andrew Schmitz

Updated January 29, 2024



Dr. Andrew Schmitz

Dr. Andrew Schmitz is an award-winning expert in the areas of international trade, marketing and agricultural policy. He has served as a consultant to the U.S. Tariff Commission, U.S. Departments of Agriculture and Transportation, Central Intelligence Agency, Canada Agriculture, Canadian Wheat Board, International Food Policy Research Institute and numerous other government and private institutions.

He was previously chairman and Robinson Chair professor in the Department of Agricultural and Resource Economics at the University of California at Berkeley, where he had been on the faculty since 1968 except while in residence at the University of Saskatchewan (1974, 1982-3, 1968-88). He was also an adjunct professor and the first to hold the Van Vlieg Endowed Chair in the Department of Agricultural Economics at the University of Saskatchewan. He has published widely in U.S. and foreign professional journals and has co-authored, edited and contributed to dozens of books.

Born and raised on a wheat farm in Canada, Dr. Schmitz earned his B.S.A. in 1963 and M.Sc. in 1964 in agricultural economics at the University of Saskatchewan. He was awarded the 1964 Master's Thesis Award for the best thesis in agricultural economics in Canada. He pursued his graduate career in economics at the University of Wisconsin, specializing in international trade, and earned an M.A. degree in 1966 and a Ph.D. degree in 1968. His Ph.D. thesis won the University of Wisconsin's Harold Groves Doctoral Dissertation Award in 1968.

The Ben Hill Griffin, Jr. Chair in Agricultural Economics Marketing was established in April 1983 in the Food and Resource Economics Department through a \$600,000 gift from the late Ben Hill Griffin, Jr. and a matching grant of \$400,000 from Florida's Eminent Scholar Trust Fund.

On this 22nd day of July, 2019, the

TRUST

of the

AGRICULTURAL & **A**PPLIED **E**ECONOMICS **A**SSOCIATION

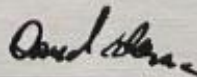
has granted this charter to the

ANDREW SCHMITZ APPRECIATION CLUB

*Andrew Schmitz's career over the past six decades includes many achievements. He has played a leading role in the development and application of welfare economic analysis involving the complexities of the interface between agricultural policy and trade, income distribution effects, agricultural mechanization, trade regulations, water policies, and research and development. Professor Schmitz has published over 300 refereed journal articles and 30 books, including the co-authored *Welfare Economics of Public Policy*. He has been an inspiring mentor and a greater collaborator on high quality, cutting-edge ideas published in major economic journals, including *American Journal of Agricultural Economics*, *American Economic Review*, *Econometrica*, *Journal of Political Economy*, and *Quarterly Journal of Economics*. Professor Schmitz has held three endowed chairs: Van Vliet (University of Saskatchewan), Robinson (University of California, Berkeley), and Ben Hill Griffin (University of Florida). He is a Fellow of both the American and Canadian Agricultural Economics Associations, and the recipient of six major research awards and three research of enduring quality awards from the AAEA, and two major awards from the CAEA. Professor Schmitz has received the Who's Who in American Lifetime Achievement Award, University of Saskatchewan Alumni Achievement Award, Southern Agricultural Economics Association Lifetime Achievement Award, American Agricultural Economics Association Waugh medal, and Earned Doctor of Letters degree from the University of Saskatchewan.*

CHARTER MEMBERS

*Azzeddine Azzam • Gail Cramer • Harry de Gorter • Karen DeLong • Stephen Devadoss • Chris Dumas • Gershon Feder
Katrina Fink • Carola Grebitus • Dermot Hayes • Dwayne Haynes • Richard Just • P. Lynn Kennedy • Alex McCalla
William Meyers • Ashok Mishra • Ron Mittelhammer • Charles Moss • William Nganje • Marco Palma • Timothy Richards
Parr Rosson • James Seale Jr. • Ian Sheldon • Troy Gordon Schmitz • Dean Schmitz • Eduardo Segarra • G. Cornelis van Kooten
James Vercaemmen • Brian Wright • David Zilberman*



PROFESSIONAL CONSULTING ACTIVITIES (1968 TO PRESENT)

Law Firms

Alioto & Alioto, San Francisco, California

Ardent & Fox, Washington, DC

Barnes, Richardson, & Colburn

Bartlit, Beck, Herman, Palenchar & Scott, L.L.P.

Beard & Associates

Cohen, Milstein, Hausfeld & Toll, P.L.L.C.

Devine Goodman

Donald Martin, Thunder Bay, Ontario, Canada

Hawkins & Norris, Des Moines, Iowa

Keker & Brockett, San Francisco, California

Levin, Middlebrooks, Thomas, Mitchell, Echsner, Proctor & Papantonio, P.A. Lubé & Lewis, Oakland, California

McKercher & McKercher, Saskatchewan, Canada

Merchant Law Group, LLP

Tuttle & Taylor, Los Angeles, California

Companies and Government Agencies

American Crystal Sugar Company
American Enterprise Institute
American Sugar Alliance
Armour & Company
Attorney General's Office, Arizona
Canada Agriculture
Canada Grains Council
Canadian Department of Justice
Canadian Wheat Board
Environmental Protection Agency
Food and Agriculture Organization of the United Nations [FAO]
Food West Resource Consultants
Ford Foundation
Government of Saskatchewan
Hall Commission
International Food Policy Research Institute
International Trade Commission
Lawrence Livermore Laboratory
MacArthur Foundation Marv
Anderson & Associates Meat
Price Investigators, Inc.
National Grain and Feed Association
North East Fisheries
Peat, Marwick, San Francisco, California
Potash Corporation of Saskatchewan
Prairie Farm Rehabilitation Authority, Ottawa, Canada
Resources and Development Corporation Sugar Users
Group, Washington, D.C.
Sunkist Growers, Inc.
Teknekron, Inc.
United States Central Intelligence Agency
United States Department of Agriculture
United States Department of Justice
United States Department of Transportation
United States General Accounting Office
United States Office of Technology Assessment
United States Sugar Corporation
United States Tariff Commission
Uppsala University, Sweden
Wells Fargo Bank, Oakland, California
World Bank

International Consulting and Other International Activities (selected activities)

1. The World Bank
 - Analyze food aid and food security of less developed countries and impact of food storage on income and price instability
 - Analyze world grain trade, with specific emphasis on the market structure
 - Analyze optimal world grain stocks
2. International Agricultural Trade Research Consortium (IATRC)
 - Founding member; group meets twice annually at international locations, averaging 150 to 200 participants; membership includes Agriculture Canada and USDA/ERS
3. Technokron
 - Copper industry dynamics in Zaire; analyze long-run factors affecting copper production, and develop copper price forecasting models
4. Economic Council of Canada
 - Project director of Economic Council of Canada study on the future of Prairie agriculture, 1986–1989 (most of work done while at the University of Saskatchewan, 1986–1988, as Van Vliet Endowed Chair); competed for a research grant from Economic Council of Canada for about \$500,000, and co-authored two major reports)
5. Sweden
 - Invited by various groups in Sweden to give lectures at the University of Uppsala and to organize and lead a workshop on Cost Benefit Analysis
6. United States Feed Grain Association
 - Market comparisons between the United States and Canada; presented paper, *Market Demand for Feed Grains in Latin America*, in Venezuela
7. Van Vliet Endowed Chair, Agricultural Economics, University of Saskatchewan
 - Along with several others, was instrumental in getting University of Saskatchewan and Government of Saskatchewan to endow Chair for \$1 million
8. Geneva Delegation (1990)
 - Part of US delegation, including Mark Ritchie (US Delegation Coordinator), that met with GATT Director Arthur Dunkel and others, including Dr. Mansholt (Former President, European Commission), to express concerns on the direction of the GATT Agriculture Trade Negotiations (also met in Germany and Holland)
9. United States Information Agency (Bulgarian Project)
 - Wrote book on privatization of Bulgarian agriculture, with specific emphasis on grains and livestock, including poultry; spent time in Bulgaria on research that was the basis for book; group received a competitive grant for an amount exceeding \$100,000

10. Supply Management in Canada
 - Supply management project; received substantial funding to research Canadian supply management (funding obtained from several groups, including National Farm Products Council, Agriculture and Agri-Food Canada, and Canadian Dairy Commission); major paper presented in Ottawa; organized conference at McGill University in Québec (1994); conference led to book, *Regulation and Protectionism under GATT*
11. Big Green Initiative
 - A major player in international work on the use of alternative pesticide technologies; this resulted in a major research output, including our paper in *Science* with Professor Zilberman from the University of California at Berkeley
12. Saskatchewan Agricultural Development Fund
 - Received large grants with Professors Furtan and Rosaasen (University of Saskatchewan)
 - a. Feed grain study on comparison of feed grain prices and efficiency of feed grain markets in both the United States and Canada
 - b. Implication of prairie farmers pulling out of Canadian Supply Management study
 - c. The role of Parastatals in world agricultural trade and their effects on Canadian single desk selling entities study
13. United States Corn Growers' Economic Expert
 - Canadian dumping case against shipments of US corn into Ontario
14. USAID Sri Lanka Project (Received grant from USAID in an open bid process.)
 - Estimating the impact of Title III grain shipments to Sri Lanka, both in terms of their effect in eliminating malnutrition and in terms of privatization activities
 - Established private grain auctions in Bangladesh
15. MacArthur Foundation
 - Received significant grant with Professor Zilberman from University of California at Berkeley to organize and participate at the IICA Conference, San Jose, Costa Rica — My research dealt with GATT, trade, and the environment
16. Israel (Bard Project)
 - Grain storage in less developed countries
17. United States Beef Export Opportunities in Japan.
 - Extensive work in Japan sponsored by several groups, including private cattle sector
18. Canadian Economic Development (CEDA)
 - Received funding under a competitive grant from CEDA for project on the Caribbean (potential for agricultural exports and development)
19. The USDA Embargo Study (1985)
 - Conducted major research for Congress-mandated analysis of two controversial aspects of US agricultural trade policy: embargoes and surplus disposal programs

20. Canada Grains Council
 - Participated in an international effort with Doug Campbell and others on the impact of US trade and agricultural policies on world grain trading nations
21. The Association of Regulated Importers (Canada)
 - Expert witness on the effect of replacing poultry quotas in Canada with tariffs
22. International Water Consortium
 - Group formed while Chair at University of California–Berkeley; participants are from universities in Florida, California, and Australia, with meetings held at various locations around the world
23. Canadian Department of Justice
 - Major expert witness on economic performance of the Canadian Wheat Board pertaining to Charter Case, Calgary, Alberta, 1996; report submitted to Canadian Justice Department (*The Economic Performance of the Canadian Wheat Board: Myth or Reality*), testimony given in Calgary
24. World Trade Conference (Ankara, Turkey, 1997)
 - Helped organize and participate in a conference on Global World Agricultural Trade
25. WTO and GATT Conferences (Saskatoon, SK, Canada)
 - Part of group that organized conference in Saskatoon on GATT and Agriculture (1994)
 - Invited Speaker (WTO and GATT Conference, Saskatoon, Canada (October 1997))
26. Beijing, China, 1997
 - Participated in meetings under Parastatal Project (University of Saskatchewan)
27. Turkish Agricultural Economics Research Institute, Ankara, Turkey, 1998
 - Research Director on “Marketing Orders and State Trading in Turkish Agriculture” project with Professors Erol Cakmak (Middle East Technical University), Richard Gray (University of Saskatchewan), and Troy Schmitz (Arizona State University)
28. USAID Project in Guyana (in conjunction with Chemonics), 1999
 - Project evaluating effectiveness, Guyana’s Ministry of Trade, Industry, and Tourism

Ballinger Press.

