

JULIO CRUZ

cruz.c.julio@gmail.com, 380 Maguire Village - apt 7 - Gainesville - FL, 352 278 8133

EXECUTIVE SUMMARY

A growing career in manufacturing with experience in the agribusiness industry. Result oriented, focused on reliable operations through improvements in yield, quality, and safety. Currently pursuing my PhD after eight years in the corn seed business, working for Monsanto and Syngenta.

EDUCATION

PhD in Food and Resource Economics (Agricultural Marketing)	8/18 - Present
University of Florida, Gainesville, FL	
MSc in Food and Resource Economics (Agricultural Production)	5/18
University of Florida, Gainesville, FL	
MBA in Economics and Business	12/16
Federal University of Sao Carlos, Sao Paulo, Brazil	
BSc in Agronomy	1/08
Federal University of Vicosa, Minas Gerais, Brazil	

WORK EXPERIENCE

Brazil Corn Parent Seeds Manager (Site Lead)	4/13 - 10/15
<i>Syngenta, Sao Paulo, Brazil</i>	
<ul style="list-style-type: none">- Led 3 operations in 2 states with \$5.8M budget, 11 direct reports - 180 employees- Supported approval and implementation of \$10M investment in projects- Optimized plant processing and reduced planting window by 30%- Redesigned the production safety index and increased flexibility in new hybrid's launch- Achieved zero accident workplace and commitment of 100% FTEs with HSE programs	
<i>Monsanto, Minas Gerais, Brazil</i>	
Field Production Supervisor	10/12 - 4/13
<ul style="list-style-type: none">- Supervised all facets of corn/sorghum field production: 3 direct reports - 60 employees- Reviewed 100% SOPs and ensured standardization of field operations- Coordinated and performed ISO9001 and OHSAS 18001 audits- Provided weekly updates to stakeholders on seed availability	
Production Planning and Control Specialist	8/11 - 9/12
<ul style="list-style-type: none">- Supported the establishment of the parent seeds 5-year production plan- Evaluated field and plant KPIs to ensure accuracy of planned versus real on SAP	
Plant Production Coordinator	6/10 - 7/11
<ul style="list-style-type: none">- Coordinated all facets of plant production operations from receiving to bagging- Improved physiological quality of seeds reducing the waiting time for shelling	
Field Production Agronomist	2/08 - 5/10
<ul style="list-style-type: none">- Direct responsibility for corn commercial production from grower contraction to harvest	

LANGUAGES

Portuguese (native speaker); English (proficient); Spanish (intermediate)

CERTIFICATIONS, AWARDS, AND INVOLVEMENT

- ISO 9001, OHSAS 18001, and ISO 14000 auditor
- Wildlife at Work Corporate Lands for Learning: creation and conservation of wildlife habitats