

MATTHEW JUDE SALOIS

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PERSONAL INFORMATION

OFFICE ADDRESS

University of Florida
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EDUCATION

Ph.D. - Food and Resource Economics, University of Florida, August 2008.

M.A. - Applied Economics, University of Central Florida, December 2003.

B.S. - Health Services Administration, University of Central Florida, May 2001.

EXPERIENCE

Director, Economic and Market Research, Florida Department of Citrus, Gainesville, FL, USA, February 2012 – present.

Assistant Professor (courtesy appointment), Food and Resource Economics Department, University of Florida, February 2012 – present.

Lecturer (Assistant Professor equivalent), Department of Food Economics and Marketing, University of Reading, UK, September 2010 – January 2012.

Post-Doctoral Research Fellow, Department of Agricultural and Food Economics, University of Reading, UK, October 2008 - August 2010.

PRIMARY FIELDS

Applied Econometrics, Consumer Economics, Diet and Health, Food Marketing.

JOURNAL PUBLICATIONS

Salois, M.J. "The Built Environment and Obesity Among Low Income Preschool Children." *Health and Place* (forthcoming).

Salois, M.J., J.R. Tiffin, and K.G. Balcombe. "Impact of Income on Nutrient Intakes: Implications for Undernourishment and Obesity." *Journal of Development Studies* (forthcoming).

Salois, M.J., K.W. Erickson, and C.B. Moss. "Farm Income, Population, and Farmland Prices: A Relative Information Approach." *European Review of Agricultural Economics* 39(2012): 289-307.

Tiffin, J.R., and M.J. Salois. "Inequalities in Diet and Nutrition." *Proceedings of the Nutrition Society* 71(2012): 105-111.

Salois, M.J. "Obesity and Diabetes, the Built Environment, and the 'Local' Food Economy in the United States, 2007." *Economics and Human Biology* 10(2012): 35-42.

Salois, M.J. "The Effect of Quasi-Hyperbolic Discounting on Rural Land Conversion Timing." *Applied Economics Letters* 19(2012): 887-890.

Salois, M.J. "Biases in the Distribution of Bilateral Aid: A Regional Decomposition Analysis." *Applied Economics Letters* 19(2012): 203-206.

Salois, M.J. and C.B. Moss. "A Direct Test of Hyperbolic Discounting Using Market Asset Data." *Economics Letters* 112(2011): 290-292.

Salois, M.J. and C.B. Moss "An Information Approach to the Dynamics in Farm Income: Implications for Farmland Markets." *Entropy* 13(2011): 38-52.

Adams, D. and M.J. Salois. "Local versus Organic: A Turn in Consumer Preferences and Willingness-to-Pay." *Renewable Agriculture and Food Systems* 25(2010): 331-341. (Top 10 most read article since December 2010).

Wagenaar, A.C., M.J. Salois, and K.A. Komro. "Effects of Beverage Alcohol Prices and Tax Levels on Drinking: A Meta-Analysis of 1003 Estimates from 112 Studies." *Addiction* 104(2009): 179-190. (Most downloaded article of 2009).

UNDER REVIEW

Salois, M.J., and K.G. Balcombe. "A Generalised Bayesian Instrumental Variable Approach in the Presence of Heteroscedasticity with Application." (submitted to *The Manchester School*).

Salois, M.J. "Regional Changes in the Distribution of Foreign Aid: An Entropy Approach." (submitted to *Review of Development Finance*).

Brambila Macias, J., I. Massa, and M.J. Salois. "The Impact of Global Crises, Trade Finance, and Aid on Trade Flows: A Developing Country Perspective." (submitted to *World Development*).

Salois, M.J. "Macroeconomic Determinants of Food Insecurity in the United States." (submitted to *Applied Economic Perspectives and Policy*).

Salois, M.J., and J.R. Tiffin. "Distributional Consequences and Welfare Impacts of a Fiscal Food Policy: Evidence from the UK." (Submitted to *American Journal of Agricultural Economics*).

WORKING PAPERS

Salois, M.J., and J.R. Tiffin. "The Impacts of Fat Taxes and Thin Subsidies on Nutrition."

Salois, M.J. "Climate and Environmental Amenities and Obesity."

Salois, M.J. "Obesity, Diabetes, and the Supply of Doctors in the United States."

GRANT FUNDED RESEARCH (total = \$733,477 USD)

"Price Elasticity in the Soft Drinks Sector." Granting Institution: Union of European Beverage Associations, Belgium. Contract Period: 06/01/11 to 01/01/12. Role: Co-Principal Investigator. Grant Award: £72,146 GBP (\$117,396 USD equivalent).

"Estimating Food and Drink Demand Elasticities." Granting Institution: Department of Environment, Food, and Rural Affairs, UK. Contract Period: 11/01/10 to 11/01/11. Role: Co-Principal Investigator. Grant Award: £72,322 GBP (\$117,798 USD equivalent).

"The Effectiveness of Fat Taxes and Thin Subsidies in Improving Diets." Granting Institution: Medical Research Council, UK. Contract Period: 08/01/2008 to 08/01/2010. Role: Researcher. Grant Award: £156,020 GBP (\$254,125 USD equivalent).

"State Alcohol Tax Policy: Effects on Risky Behaviors and Health Outcomes." Granting Institution: Robert Wood Johnson Foundation, USA. Contract Period: 01/01/07 to 12/31/09. Role: Researcher. Grant Award: \$397,293 USD (£244,158 GBP equivalent).

REFEREE ACTIVITIES

Agriculture and Human Values, American Journal of Agricultural Economics, Applied Economics, Applied Financial Economics, Economics Bulletin, Empirical Economics, European Review of Agricultural Economics, Food Policy, Journal of Agricultural Economics, Journal of Bio-economics, Journal of Nutrition.

CONFERENCE PRESENTATIONS

Salois, M.J. (presenter). "Obesity and Diabetes, the Built Environment, and the 'Local' Food Economy," Presented at the Joint AAEA/NAREA Annual Meeting, Pittsburgh, Pennsylvania, USA, July 2011.

Salois, M.J. (presenter), J.R. Tiffin, and K.G. Balcombe. "Impact of Income on Calorie and Nutrient Intakes: A Cross-Country Analysis," Presented at the Joint AAEA/NAREA Annual Meeting, July 2011.

Salois, M.J. (presenter) and J.R. Tiffin. "The Impact of Fat Taxes and Thin Subsidies on Nutrient Intakes," Presented at the 85th Annual Meeting of the *Agricultural Economics Society*, University of Warwick, UK, April 2011.

Salois, M.J. and J.R. Tiffin (presenter). "Fat Taxes and Thin Subsidies: Distributional Impacts and Welfare," Presented at the 6th Annual Scientific Meeting of the *UK Society for Behavioral Medicine*, University of Leeds, UK, December 2010.

Salois, M.J. (presenter) and J.R. Tiffin. "The Health Effects of a Fiscal Food Policy," Presented at the 1st *Joint AAEA/EAAE Seminar* "The Economics of Food, Food Choice and Health," Freising, Germany, September, 2010.

Salois, M.J. (presenter) and J.R. Tiffin. "The Distributional Consequences of a Fiscal Food Policy: Evidence from the United Kingdom," Presented at the *Agricultural & Applied Economics Association* Joint Annual Meeting, Denver, Colorado, USA, July 2010.

Brambila Macias, J. (presenter), I. Massa, and M.J. Salois. "The Impact of Financial Crises on Trade Flows: A Developing Country Perspective," Presented at the 84th Conference of the *Agricultural Economics Society*, Edinburgh, Scotland, UK, March 2010.

Salois, M.J. (presenter), and J.R. Tiffin. "Fat Taxes and Thin Subsidies: Distributional Impacts and Welfare Effects," Presented at the 84th Conference of the *Agricultural Economics Society*, Edinburgh, Scotland, UK, March 2010.

Salois, M.J. (presenter), and J.R. Tiffin. "The Effectiveness of Fat Taxes and Thin Subsidies in Improving Diets," Presented at the 5th Annual Scientific Meeting of the *UK Society for Behavioral Medicine*, University of Southampton, UK, December 2009.

Livanis, G., M.J. Salois (presenter), and C.B. Moss. "A Nonparametric Kernel Representation of the Production Function," Presented at the 83rd Annual Meeting of the *Agricultural Economics Society*, Dublin, Ireland, UK, March 2009.

Wagenaar, A.C. (presenter), M.J. Salois, and K.A. Komro. "Effects of Beverage Alcohol Taxes and Prices on Consumption: A Meta-Analysis of 1003 Estimates from 139 Studies," Presented at the 34th *Annual Alcohol Epidemiology Symposium* of the Kettil Bruun Society

for Social and Epidemiological Research on Alcohol, Victoria, British Columbia, Canada, June, 2008.

Salois, M.J. (presenter) and C.B. Moss. "Evidence of Hyperbolic Discounting in a Panel of U.S. Agriculture," Selected paper, 40th Annual Meeting of the *Southern Agricultural Economics Association*, Dallas, Texas, USA, February 2008.

Salois, M.J. (presenter), G. Livanis, and C.B. Moss. "Estimation of Production Functions using Aggregate Data," Selected paper, 38th Annual Meeting of the *Southern Agricultural Economics Association*, Orlando, Florida, USA, February 2006.

TEACHING EXPERIENCE

University of Reading:

AP2EE4 – Economics 3

AP2EE5 – Economics 4*

APME51 – Econometrics (graduate)

APME20 – Markets and Trade Analysis (graduate)

University of Florida:

AEB 2014 – Economics Issues, Food, and You

AEB 6184 – Economics of Production (graduate)*

AEB 6933 – Mathematical Statistics (graduate)*

Seminar – PhD Summer Math Camp (graduate)*

University of Central Florida:

ECO 2013 – Principles of Macroeconomics*

ECO 2023H – Honors Principles of Microeconomics*

ECO 3411 – Quantitative Methods II*

ECO 4451 – Research Methods*

ECO 6416 – Business Statistics and Econometrics (graduate)*

(* Guest lectures and/or teaching assistant)

HONORS AND AWARDS

Post-Doctoral Career Development Consultant, UK Vitae, 2009 - 2010.

Frederick J. Prochaska Outstanding Doctoral Dissertation Award, Food & Resource Economics Department, University of Florida, 2008.

Presidential Pre-Doctoral Fellowship, University of Florida, 2004-2008.

Graduate Student Section Case Study Competition Award, Third Place, American Agricultural Economic Association Annual Meeting, Portland, Oregon, 2007.

Invited Member Department Chair Search Committee, Food & Resource Economics Department, University of Florida, 2007.

President, Graduate Student Organization, Food & Resource Economics Department, University of Florida, 2006-2007.

Competitive Fellowship, College of Business, University of Central Florida, 2002-2003.

COMPUTER SKILLS

Statistical Programs: Gauss, R©, Limdep, Stata, Eviews, GAMS, and SAS.

Other Software: Excel, Access, Word, PowerPoint, Dreamweaver, HTML, and LyX.